



Government of the People's Republic of Bangladesh  
Office of the Project Director

Establishment of Digital Land Management System (EDLMS) Project  
Level-12, Bhumi Bhaban  
98, Shaheed Tajuddin Ahmad Sarani, Tejgaon  
Dhaka-1208, Bangladesh.



"ভূমিসেবা ডিজিটাল  
বদলে যাচ্ছে দিনকাল"

Memo No: 31.03.2692.016.33.001.22-383

Dated: 19.10.2022

### Selection of an International Firm for implementation of the EDLMS Project.

**Subject : Pre-Bid Meeting of Invitation for Bid.**

Chair : Md. Younus Ali, Project Director (In Charge), EDLMS Project.

Date & Time : 16<sup>th</sup> October, 2022 09:30 am.

Place : LRB Conference Hall, Level-2, Room No- 308, Bhumi Bhaban, Tejgaon, Dhaka.

Participants : As enclosed (Annex-1)

A Pre-Bid meeting was held on 16<sup>th</sup> October, 2022 at 09:30 am with the participation of the bidders to solve the inquiries/questionnaires about the bid document and bidding process. Mr. Md. Moyazzem Hossain, Director General (Grade-1) was present in the meeting as chief guest. At the outset of the meeting, the Chair welcomed all participants and explained the reason for floating International Competitive Bidding.

Due to the obligatory attendance in the Ministry of Land's scheduled meeting, The Hon'ble Director General (Grade-1) addressed his maiden speech in the meeting. The Director General said, it is a project of technology. We are eagerly waiting for a long to implement this project. The bidders who will be awarded, need to implement quality work first. He sought cooperation from all concerns as the project will be successful one. All sort of official support will be provided for the success of the Project, he vowed.

Based on the agenda the meeting was organized in two sessions. The 1<sup>st</sup> one was to get questionnaires from the bidders and the 2<sup>nd</sup> one was to solve queries/questionnaires. According to the pre-condition of the floated Invitation for Bid (IFB) 06 (six) Korean companies bought bid documents, got registration and present along with their local representatives in the pre-bid meeting.

In the 1<sup>st</sup> session the chair presented a brief over the Project through PowerPoint presentation. After then he invites queries/questionnaires from the house. Among the attendees 05 (five) bidders were raised queries/questionnaires about the bid document. (1) Hanhwa Systems Co., Ltd raised 04 (four) questions through e-mail as well as written format in the discussion session. (2) TAI HAN Cable & Solution raised 10 (ten) questions, (3) KISKA raised one question and some observations, (4) Hyundai Corporation and (5) SYSONE Co., Ltd raised 01 (one) question each. Among the presences Hyundai Corporation Ltd, begged to extend 04 (four) weeks' of bid submission deadline. SYSONE Co, Ltd requested to get MS Word copy of the bidding

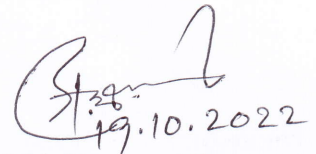
document. The raised questionnaires/queries were discussed and consulted with the International Consultants in align with the Terms of Reference (ToR) and Bidding Document.

In the 2<sup>nd</sup> session an elaborate discussions were held with the participants regarding the meeting issues. Considering the all things relating to the approved bidding documents, ToR, existing PPA-2006 & PPR-2008, the queries/questionnaires that have been asked by email and open discussions from the bidders were solved and discussed in open audience as attached (Annex-2). PDF Book Scan copy of bidding documents were provided among the bidders. Extension of bid dropping date is not possible, also informed. Besides there was a room of flexibility to send queries/questionnaires through e-mail by 23<sup>rd</sup> October that should be accepted.

In the concluding speech, the Project Director said the bidder that who will participate in the bidding process should follow the Exim Bank of Korea's guidelines and PPA-2006 & PPR-2008. He expressed his happiness for all parties' cooperation that made help a successful meeting.

As there were no other points to discuss, the chair ended the meeting with a vote of thanks.

Annex: 10 (Ten) Pages.



Md. Younus Ali  
Project Director (In Charge)  
EDLMS Project  
Phone: 02-41024712  
Email: [pdedlms@gmail.com](mailto:pdedlms@gmail.com)

**Distribution:**

1. Mr. Jungsuk Koh, President & CEO, SAMSUNG C & T Corporation, Korea.
2. Mr. Hyung Gyun Na, President & CEO, Taihan cable & Solution Co., Ltd. Korea.
3. Mr. Charlie SC Eoh, CEO & Representative, Hanwha Systems, Korea.
4. Mr. Hwang Soo Hyun, Senior Manager, Ship & Infra Team, HYUNDAI Corp. Korea.
5. Mr. Woo Yong Lee, President, KISCA, Korea.
6. Mr. Kyoung Moon, JEONG/ General Manager, SYSONE Co, Ltd, Korea.

**Copy for kind information and necessary actions:**

1. The Secretary, Ministry of Land, Bangladesh secretariat, Dhaka-1000.
2. The Secretary, Economic Relations Division (ERD), Sher-e-Bangla Nagar, Dhaka.
3. The Director General (Grade-1), DLRS, Dhaka-1208.
4. Mr. Jung Sung Soo, Director, EDCF Operations Department-2, EXIM Bank of Korea.
5. Mr. Jun Siduk, Chief Representative, EXIM Bank of Korea, Dhaka Representative Office.
6. Mr. Choi, Yong Seon, Project Manager, LX Corp, Korea.
7. Office Copy.





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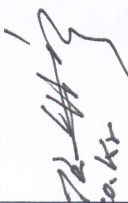


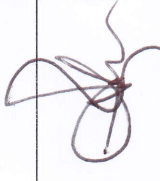
মুজিব  
শতবর্ষ

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বদলে যাচ্ছে দিনকাল"

### Pre-Bid Meeting Registration Form

SL No	Representative Name	Organization Name	Phone & Email	Signature	Remark
1.	Hyung Jun Son	Taehon Cable & solution	017 99397405 onswinfo@fmail.com		4+1 5
2	MIN JIHWON	Samsung C&T	010 4583 6867 jhwon.min@samsung.com		3+1, B of. 4
3.	Hong Sun Taek	woorigansan system	010 9064 2390 hm0806@wgsystem.co.kr		3+1 4
4	Ku Yong Sang	Hanwha Systems	010 8973 331 Y5X498@hanwha.com		2+1 3

입찰서 첨부  
X

SL No	Representative Name	Organization Name	Phone & Email	Signature	Remark
5	Sang Chul Kim	KISCA	+82 10-8870-8084 kiscaoverseas@audit.co.kr		1/1 2
6	A.H.M. TAUHIDUL BARI	HYUNDAI CORP. (5 R Associates)	194A, Mir Shawkat Shurani, Dhaka		2
7	C. w. Park	B & F Company (SFS CORP)	886-1711 178073 jwp@bmf.com.bd		2
8	K.A. Belme.	ARK CONSULT AND ENGINEER	0730883379		1

정승  
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정승  
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2019





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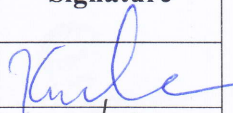
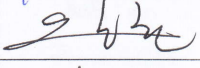
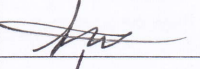
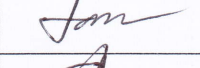

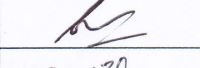
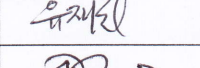
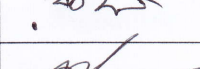
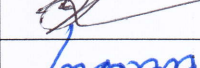
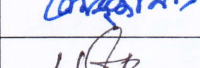
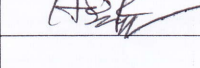
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### Pre-Bid Meeting Attendance Sheet

Date: 16.10.2022, Time: 09.30

Venue: LRB Conference Room, Level-2, Room no - 308, Bhumi Bhaban, Tejgaon, Dhaka-1208

SL No	Name	Designation	Phone & Email	Signature
1.	Md Mizanur Rahman Bhuiyan	Assistant Project Director	01711345067	
2.	Joe Young Choi	ICT Infrastructure Consultant	+821067512993	
3.	Joe Young Yoo	consultant	* 017 98483810	
4.	Yongseon Choi	" (PM)	+821035770599	
5.	Hyunseok Park	consultant	018 2496 8434	
6.	HeeJeong Lim	"	010 8550 9231	
7.	Byungwoo Kim	"	010 5136 7590	
8.	MD. Habibur Rahman	Telcom Representative	01706223140	
9.	H. J. Son	Telcom Cablea soluto	+1799397495	
10.	SUNTAUCK HONG	WGA SYSTEM	01090642396	
11.	Bonghae JANG	CROSEUM	064442199	
12.	Yongsang YU	Hanwha Systems	010813331	
13.	Sangchul Kim	KISCA	+82 10-8890-8084	
14.	JUNAID RAHMAN	MUNDAI CORPORATION	01644001011	
15.	Chungwan Park	Sys one Co. Ltd	01711538073	
16.	Aliur Hussain	Hanwha	01711701150	
17.	KHAIR OBAIDUR RAHMAN	SAMSUNG	01729227988	
18.	Jihwan Min	SAMSUNG	01045836867	
19.	Walter Hoju	A&S	010 2393477	
20.	TAEJIN JUNG	HYUNDAI	010 4135 4540	

SL No	Name	Designation	Phone & Email	Signature
21.	Kwang Se, Lee	EGIS Co, Ltd	+82102951 2926	
22.	Seungcheol, Oh	Chumdan CO, Ltd	01042770500	
23.	Sumko, Sim	Chumdan Co. Ltd	+8801706597256	
24.	Thamim Khan	BNT CO. LTD	+8801732806773	
25.	S. A. RAHIM	KISCA	01711541879	
26.	Ariful Islam	Sysone	01711323260	
27.	Jaehye Yu	UG system	+821032016331	
28.	A. Razzak	UG System	01715031160	
29.	Md. Zilur Rahman	Local Consultant	01712238893	
30.	MD. Kamruzzaman	ASA, EDLMS	01722695023	
31.	Md. Harun Or Rashid	AP, EDLMS	01748019900	
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No	RFP No.	RFP page	Required Clarification	Opinion for response								
1	BDS 3.2.2	p. 72-75	<table border="1"> <tr> <td data-bbox="263 1534 327 2004">Request for Tender Change (Bid Data Sheet)</td> <td data-bbox="327 1534 710 2004"> <p>3.2.2 Number of work experience (34 points)</p> <p>* Request to add text below :</p> <p>In case the bidder forms a JVA in accordance with ITB 4.1, the number and completion value of projects shall be summed up regardless of the shareholding ratio.</p> <p>The shareholding ratio shall be mentioned in the information sheet.</p> <p>&lt;Evaluation Example Of work experience&gt;</p> <p>Provided that more than one firm are proposed to participate in Digital Land Survey for this project, their experiences will be evaluated individually and then multiplied by their respective participating ratios so that the sum of which are on the basis of 100%. The above condition will be applied to the evaluation of bidder's experience for all the evaluation criteria for bidders' experience and contract amount.</p> </td> <td data-bbox="710 1534 821 2004"> <p>Current Version of Tender (Bid Data Sheet)</p> </td> <td data-bbox="821 1534 1428 2004"> <p>3.2.2 Number of work experience (34 points)</p> <p>The shareholding ratio shall be mentioned in the information sheet.</p> <p>&lt;Evaluation Example Of work experience&gt;</p> <p>Provided that more than one firm are proposed to participate in Digital Land Survey for this project, their experiences will be evaluated individually and then multiplied by their respective participating ratios so that the sum of which are on the basis of 100%. The above condition will be applied to the evaluation of bidder's experience for all the evaluation criteria for bidders' experience and contract amount.</p> </td> </tr> <tr> <td data-bbox="263 1534 327 2004">Contents</td> <td data-bbox="327 1534 710 2004">Contents</td> <td data-bbox="710 1534 821 2004">Page</td> <td data-bbox="821 1534 1428 2004"> <p>BDS 3.2.2</p> <p>Number of work experience</p> <p>72-75</p> </td> </tr> </table>	Request for Tender Change (Bid Data Sheet)	<p>3.2.2 Number of work experience (34 points)</p> <p>* Request to add text below :</p> <p>In case the bidder forms a JVA in accordance with ITB 4.1, the number and completion value of projects shall be summed up regardless of the shareholding ratio.</p> <p>The shareholding ratio shall be mentioned in the information sheet.</p> <p>&lt;Evaluation Example Of work experience&gt;</p> <p>Provided that more than one firm are proposed to participate in Digital Land Survey for this project, their experiences will be evaluated individually and then multiplied by their respective participating ratios so that the sum of which are on the basis of 100%. The above condition will be applied to the evaluation of bidder's experience for all the evaluation criteria for bidders' experience and contract amount.</p>	<p>Current Version of Tender (Bid Data Sheet)</p>	<p>3.2.2 Number of work experience (34 points)</p> <p>The shareholding ratio shall be mentioned in the information sheet.</p> <p>&lt;Evaluation Example Of work experience&gt;</p> <p>Provided that more than one firm are proposed to participate in Digital Land Survey for this project, their experiences will be evaluated individually and then multiplied by their respective participating ratios so that the sum of which are on the basis of 100%. The above condition will be applied to the evaluation of bidder's experience for all the evaluation criteria for bidders' experience and contract amount.</p>	Contents	Contents	Page	<p>BDS 3.2.2</p> <p>Number of work experience</p> <p>72-75</p>	<ul style="list-style-type: none"> <li>Not acceptable.</li> </ul> <p>The shareholding ratio is applied only when multiple companies participate in the same sector (work scope), not the shareholding ratio of the consortium, and is determined by considering each company's participation ratio by sector (work scope).</p> <p>Based on RFP page 61, ANNEX A. PRELIMINARY &amp; TECHNICAL EVALUATION CRITERIA, In case the Bidder forms a JVA, the number of experiences shall be calculated by taking into consideration the participating rate in case of more than 2 firms on the same component. The shareholding ratio of JVA partners is not considered for calculation for different component.</p>
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Work experience should also be evaluated in proportion to the participation ratio of the project performers by each sector.

1. This project should not be evaluated as a share ratio for each category because companies with financial credit and technical ability advantages must from a consortium and proceed with mutual security.

2. The current evaluation criteria increase the risk in the project since it minimizes the participating ratio of major companies with high financial credit and technical abilities. This is because according to the Software Industry Promotion Law of Korea executed from January 1, 2013, the major companies cannot participate in the public information project such as software development, GIS/LIS and others.

[Reasons to change RFP]

Number of work experience

Number of work experience	1	2	3
Weighting ratio in Digital Lead Survey	1.000	1.000	1.000
Adjusted number of work experience	1.000	2.000	3.000
Final number of work experience of PM	1.000 + 2.000 + 3.000 = 6.000		

Final number of work experience of PM

Number of work experience

Number of work experience	1	2	3
Weighting ratio in Digital Lead Survey	1.000	1.000	1.000
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Final number of work experience of PM	1.000 + 2.000 + 3.000 = 6.000		

Final number of work experience of PM

Number of work experience

Number of work experience	1	2	3
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Final number of work experience of PM

1. This project should not be evaluated as a share ratio for each category because companies with financial credit and technical ability advantages must from a consortium and proceed with mutual security.

2. The current evaluation criteria increase the risk in the project since it minimizes the participating ratio of major companies with high financial credit and technical abilities. This is because according to the Software Industry Promotion Law of Korea executed from January 1, 2013, the major companies cannot participate in the public information project such as software development, GIS/LIS and others.



- Not acceptable.

This evaluation criteria is to evaluate Bidder's ability to conduct overseas business in the SI sector. It is a much more relaxed condition than evaluating separately domestic and foreign projects from other projects.

<p>Request to change text below :</p> <table border="1"> <tr> <th>Point</th> <th>Criteria</th> <th>Rate</th> </tr> <tr> <td rowspan="2">4</td> <td>Capacity for Execution of International Project (4 point)</td> <td></td> </tr> <tr> <td>Capacity for Project implementation and Management: the number of project<sup>6)</sup> successfully completed or operated inside and/or outside of Bidder's country</td> <td> <table border="1"> <tr> <td>N≥5</td> <td>5&gt;N≥4</td> <td>4&gt;N≥3</td> <td>3&gt;N&gt;0</td> </tr> <tr> <td>100%</td> <td>80%</td> <td>60%</td> <td>40%</td> </tr> </table> </td> </tr> </table>	Point	Criteria	Rate	4	Capacity for Execution of International Project (4 point)		Capacity for Project implementation and Management: the number of project <sup>6)</sup> successfully completed or operated inside and/or outside of Bidder's country	<table border="1"> <tr> <td>N≥5</td> <td>5&gt;N≥4</td> <td>4&gt;N≥3</td> <td>3&gt;N&gt;0</td> </tr> <tr> <td>100%</td> <td>80%</td> <td>60%</td> <td>40%</td> </tr> </table>	N≥5	5>N≥4	4>N≥3	3>N>0	100%	80%	60%	40%	<p>6) The projects mean one that includes either system integration or Network Integration (S/NI) Project. However, Simple OSP or Network Integration (S/NI) Project. However, Simple OSP Project without network equipment or Civil work for communication shall be more than USD \$5,000,000 for the last ten (10) years prior to the issuing date of IFB inside and/or outside of the bidder country. IF Number (N) of Contracts projects is zero (0), it is considered as zero (0) points.</p>
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N≥5	5>N≥4	4>N≥3	3>N>0														
100%	80%	60%	40%														
<p>74</p> <p>Page</p> <p>BDS 3.2.2</p> <p>Number of work experience</p>	<p>Reasons to change RFP]</p> <p>Project experience of ICT System should be included inside and/or outside of bidder country. In addition, it does not need to require only system integration or network project for the experience of international project. Other evaluation criteria (for example : Project experience of Digital Land Survey and DLMS Development) allows the project inside and/or outside bidders country. These criteria must be applied uniformly for each field.</p>																

Criteria	Rate								
Capacity for Execution of International Project (4 Point)									
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3

BDS 3.2.2

p.73

<p><b>Project Experience for digital topographical or cadastral map production based on aerial photography (10 Point)</b></p> <table border="1"> <thead> <tr> <th>Criteria</th> <th>Rate</th> <th>Point</th> </tr> </thead> <tbody> <tr> <td>Project Experience for digital topographical or cadastral map production based on aerial photography (10 point)</td> <td></td> <td></td> </tr> <tr> <td>Number (N) of Countries in Key Areas</td> <td>N ≥ 7</td> <td>5-N/3</td> </tr> <tr> <td>Number (N) of Countries outside Key Areas</td> <td>N ≥ 7</td> <td>5-N/3</td> </tr> <tr> <td>Number (N) of Countries in Key Areas</td> <td>100%</td> <td>6/95</td> </tr> <tr> <td>Number (N) of Countries outside Key Areas</td> <td>100%</td> <td>6/95</td> </tr> <tr> <td>Number (N) of Countries in Key Areas</td> <td>N ≥ 4</td> <td>1-N/3</td> </tr> <tr> <td>Number (N) of Countries outside Key Areas</td> <td>N ≥ 4</td> <td>1-N/3</td> </tr> <tr> <td>Number (N) of Countries in Key Areas</td> <td>100%</td> <td>6/95</td> </tr> <tr> <td>Number (N) of Countries outside Key Areas</td> <td>100%</td> <td>6/95</td> </tr> </tbody> </table> <p>* Request to change text below:                  2) The projects mean topographical/cadastral map production based on aerial photography successfully completed within 10 years from the issuing date of IFB. It shall be more than US\$ 1,000,000 of the contract value.</p>	Criteria	Rate	Point	Project Experience for digital topographical or cadastral map production based on aerial photography (10 point)			Number (N) of Countries in Key Areas	N ≥ 7	5-N/3	Number (N) of Countries outside Key Areas	N ≥ 7	5-N/3	Number (N) of Countries in Key Areas	100%	6/95	Number (N) of Countries outside Key Areas	100%	6/95	Number (N) of Countries in Key Areas	N ≥ 4	1-N/3	Number (N) of Countries outside Key Areas	N ≥ 4	1-N/3	Number (N) of Countries in Key Areas	100%	6/95	Number (N) of Countries outside Key Areas	100%	6/95	<p><b>Project Experience for digital topographical or cadastral map production based on aerial photography (10 Point)</b></p> <table border="1"> <thead> <tr> <th>Criteria</th> <th>Rate</th> <th>Point</th> </tr> </thead> <tbody> <tr> <td>Project Experience for digital topographical or cadastral map production based on aerial photography (10 point)</td> <td></td> <td></td> </tr> <tr> <td>Number (N) of Countries in Key Areas</td> <td>N ≥ 7</td> <td>7-N/5</td> </tr> <tr> <td>Number (N) of Countries outside Key Areas</td> <td>N ≥ 7</td> <td>7-N/5</td> </tr> <tr> <td>Number (N) of Countries in Key Areas</td> <td>100%</td> <td>6/95</td> </tr> <tr> <td>Number (N) of Countries outside Key Areas</td> <td>100%</td> <td>6/95</td> </tr> <tr> <td>Number (N) of Countries in Key Areas</td> <td>N ≥ 4</td> <td>1-N/3</td> </tr> <tr> <td>Number (N) of Countries outside Key Areas</td> <td>N ≥ 4</td> <td>1-N/3</td> </tr> <tr> <td>Number (N) of Countries in Key Areas</td> <td>100%</td> <td>6/95</td> </tr> <tr> <td>Number (N) of Countries outside Key Areas</td> <td>100%</td> <td>6/95</td> </tr> </tbody> </table> <p>2) The projects mean image production based on aerial photography successfully completed within 10 years prior to the issuing date of IFB. It shall be more than US\$ 500,000 of the contract value.</p>	Criteria	Rate	Point	Project Experience for digital topographical or cadastral map production based on aerial photography (10 point)			Number (N) of Countries in Key Areas	N ≥ 7	7-N/5	Number (N) of Countries outside Key Areas	N ≥ 7	7-N/5	Number (N) of Countries in Key Areas	100%	6/95	Number (N) of Countries outside Key Areas	100%	6/95	Number (N) of Countries in Key Areas	N ≥ 4	1-N/3	Number (N) of Countries outside Key Areas	N ≥ 4	1-N/3	Number (N) of Countries in Key Areas	100%	6/95	Number (N) of Countries outside Key Areas	100%	6/95
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Number of work experience

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**[Reasons to change RFP]**

1. The purpose of this project is to produce a map with high precision and detailed land boundaries, not to produce the images. Therefore, the criteria should be changed from image production to topographic/cadastral map production.

2. The minimum contract value in Work Experience should be increased in order to select the qualified and capable contractor for the project (The minimum contract value should be more than USD \$1,000,000 to select the contractor with high capability and technical ability.)

- Not acceptable.
- 1) The purpose of this evaluation criteria is to confirm aerial surveying skills. Experience with topographical/cadastral map production was assessed in Section 1. It is necessary for this project to have experience in image production based on aerial surveying, regardless of whether it is topographic/cadastral maps or other purposes.
  - 2) For the purpose of carrying out this project, it is sufficient to have experience in carrying out the \$500,000 contract value.
  - 3) At the IFB page 9, US\$ 1,000,000 is a minimum qualification, the bidder must have at least 1 project of 1,000,000 project value. BDS evaluation US\$ 500,000 is for checking experience. It is sufficient to have experience in carrying out the \$500,000 contract value.



- Not acceptable.
- 1) Analog data of this project includes a number of administrative documents including cadastral analog data.
  - 2) For the purpose of carrying out this project, it is sufficient to have experience in carrying out the \$100,000 contract value.

**[Reasons to change RFP]**

1. The Work Experience of production of digitalizing the cadastral map should be evaluated as the priority Since this project is the Digital Land Management System.

2. The minimum contract value in Work Experience should be increased in order to select the qualified and capable contractor for the project. (The minimum contract value should be more than USD \$500,000 to select the contractor with high capability and technical ability.)

Project experience for GIS and/or LIS system development (10 Point)		Project experience for GIS and/or LIS system development (10 point)	
Criteria	Rate	Criteria	Rate
Number (N) of Contracts/ projects in Key Activities inside and/or outside bidders country	N ≥7	7-N:4	40%
	5-N:4	3-N:1	40%
Number (N) of Contracts/ projects in Key Activities inside and/or outside bidders country	100%	100%	40%
	4-N:3	3-N:2	40%
Number (N) of Contracts/ projects in Key inside and/or outside bidders country	N ≥4	4-N:3	40%
	2-N:1	2-N:1	40%
Number (N) of Contracts/ projects in Key inside and/or outside bidders country	100%	100%	40%
	80%	60%	40%
Number (N) of Contracts/ projects in Key inside and/or outside bidders country	N ≥4	4-N:3	40%
	2-N:1	2-N:1	40%
Number (N) of Contracts/ projects in Key inside and/or outside bidders country	100%	100%	40%
	80%	60%	40%

4) The projects mean that construction of digital document archive including analog data digitalization successfully completed within 10 years prior to the issuing date of IFB. It shall be more than US\$ 100,000 of the contract value. Number (N) of Contracts Projects is less than one (1), it is considered as zero (0) Points.


4) The projects mean that construction of digital document archive including cadastral analog data digitalization successfully completed within 10 years from the issuing date of IFB. It shall be more than US\$ 500,000 of the contract value.

\* Request to change text below :

**Hyundai Corporation**

No.	RFP No.	RFP page	Required Clarification	Opinion for response
1			Could we extend the proposal submission date?	<ul style="list-style-type: none"> <li>Not acceptable.</li> </ul>

**SYSONE Co., Ltd**

No	RFP No.	RFP page	Required Clarification	Opinion for response
1			Could you provide MS file instead of PDF file?	<ul style="list-style-type: none"> <li>Not acceptable.</li> </ul> <p>We can provide PDF file converted from MS word.</p> 



**TAI HAN Cable & Solution**

No.	RFP No.	RFP page	Required Clarification	Opinion for response
1	Section I. Instructions to Bidders (ITB) 17. Securing the Bid	p.29	<p>Provided that the Bid Security must be submitted in the form of a bank guarantee and counter-guaranteed by a local financial institution, if the Bidder forms a JV, please confirm that the Bid Security can be issued in the name of a leading company.</p> <p>Please note that it is difficult and time-consuming to issue the Bid Security in the name of all JV members, as in this case all JV members must be assessed by the bank.</p>	<p>The Bid Security can be issued in the name of a leading company. However, it is necessary to specify the amount and the validity period to be accurate.</p>
2	Section VI. Technical Requirements 1.3 Bid Table of Contents and Checklist #4 & #5	p.372	<p>Please clarify what is meant by "Separate Submission of Power of Attorney and Bid Security". Can the Bidder submit the Power of Attorney and Bid Security in the Technical Proposal Envelope along with other documents or does it have to be submitted separately from the envelope?</p>	<p>"Power of Attorney and Bid Security" have to be submitted separately, not in an envelope.</p>
3	Section II. Bid Data Sheet, ITB 1.2	p.50	<p>Please confirm whether the number of IFB is correct: IFB: WGS-xx (BGD-19)</p>	<p>Please confirm whether the number of IFB is correct: IFB: WGS-2022 (BGD-19)</p>
4	Section II. Bid Data Sheet, ITB 27.1	p.58	<p>KEB Hana bank displays two average exchange rates (first and final round of notification) for each year. Please specify the exchange rate to be used when converting average annual turnover of each corresponding year for qualification and evaluation purposes.</p>	<p>For qualification and evaluation purpose, the exchange rate to convert average annual turnover into the common currency is average final basic exchange rate of the corresponding year.</p>

5	Section II. Bid Data Sheet, ANNEX A. Preliminary & Technical Evaluation Criteria 2.1 Eligibility & 2.2 Pending Litigation	p.63 & p.64	There is no sample form for the Letter of Bid provided in the Bidding Documents. Can the Bidder submit "1.1 Technical Proposal Submission Form (p.368)" instead of the Letter of Bid?	With its official letter, you have to submit "1.1 Technical Proposal Submission Form (p.368)" and "1.2 Price Proposal Submission Form (p.370)" separately.
6	Section VII. Sample Forms 3.5.2a JVA Summary & 3.5.5 Financial Capabilities	p.399 & p.403	While Section II. 2. Qualification (2.3.2 Average Annual Turnover p.64) requires an average annual turnover for the last 3 years (2019, 2020, 2021), the sample form 3.5.2a JVA Summary and 3.5.5 Financial Capabilities requires financial data for 5 years. Please clarify if the Bidder can provide the turnover and other financial data along with financial statements just for 3 years rather than 5 years for the purpose of consistency.	Qualification (2.3.2 Average Annual Turnover p.64) requires an average annual turnover for the last 3 years (2019, 2020, and 2021). BDS & SCC has a higher priority than others (GCC and sample form).



7	Section VII. Sample Forms 3.5.4 Summary Sheet: Current Contract Commitments / Work in Progress	p. 402	Please clarify whether the Bidder should complete the sample forms, which are not required by "ANNEX A. Preliminary & Technical Evaluation Criteria", for instance Sample Form 3.5.4 Summary Sheet: Current Contract Commitments / Work in Progress.	<ul style="list-style-type: none"> <li>No need to submit.</li> </ul>
8	Section VI. Technical Requirements 2. Price Schedule Form 2.3 Supply and Installation Cost Summary Table	p.376 & p.377	Certain items are missing in the Price Schedule Form provided; for example, there are no items between Item No. 2.3 and Item No. 2.3.6 (pages 376 & 377). Provided that the Bidder shall not alter the Bill of Quantities in accordance with BDS ITB 13.3 (page52), kindly provide the complete version of the Price Schedule in electronic version.	Please refer to the table below (p. 378, 2.4 Supply and Installation Cost Sub-Table) to fill out.

9	<p>Section VI. Technical Requirements</p> <p>2. Price Schedule Form</p> <p>2.4 Supply and Installation Cost Sub-Table</p>	<p>p.382 &amp; p.383</p>	<p>Kindly clarify what GoB intends to mean in certain items. Does it mean that the items are provided by the Government of Bangladesh, which the Bidder does not need to offer? Or does it mean that the items must be purchased in Bangladesh?</p>	<p>Excluded from the bid amount and provided by the GoB (Government of Bangladesh).</p> <p>Please see "SECTION VI. Technical Requirements, 2.1.2.4 Establishment of DLMS system in National Data center (cloud based DLMS and Digital map service), and supply ICT operation infrastructures and Survey Equipment" (p.290-295)</p>
10	<p>N/A</p>		<p>Kindly provide an electronic version of the Bidding Documents including the Bill of Quantities, to facilitate the preparation of bids.</p>	<p>Electronic version of the Bidding Document in Book Scan PDF has already been supplied.</p>



**KISKA**

1 BDS 3.2.2 p. 74

Point	Criteria	Rate
4	Capacity for Execution of International Project (4 point)	Capacity for International Project implementation and Management: the number of project successfully completed or operated outside of Bidder's country
		$N \geq 5$
		$4 > N \geq 4$
		$3 > N > 0$
		40%

- Not acceptable.

For the purpose of carrying out this project, it is sufficient to have experience in carrying out the \$5,000,000 contract value.

The projects mean one that includes either system integration or Network Integration (SI/NI) Project. However, Simple OSP project without network equipment or Civil work for communication is not evaluated as a project. The contract value of each project shall be more than USD\$ 5,000,000 for the last ten [10] years prior to the issuing date of IFB outside of the Bidder country. If Number (N) of Contracts/ projects is zero (0), it is considered as zero (0) points.  
 → The contract value of each project shall be more than USD\$ 500,000 for the last ten [10] years prior to the issuing date of IFB outside of the Bidder country. If Number (N) of Contracts/ projects is zero (0), it is considered as zero (0) points.